

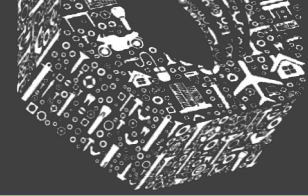
Doing Business with Taiwan

Your Reliable Sourcing Partner
for Quality Products



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Taipei Economic and
Cultural Office
(TECO)

Agenda



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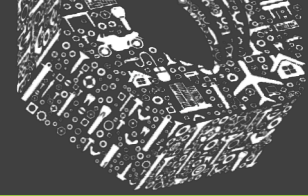
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01

Taiwan Economic Profile

TAIWAN

Your Reliable Sourcing Partner



Capital	Taipei
Population	23.6 Million
GDP	US\$ 610.7 Billion
Per Capita GDP	US\$ 25,893
Economic Growth Rate	2.42%
WEF competitiveness	<ul style="list-style-type: none">• Asia NO. 4• World NO. 15• State of cluster development World NO. 2
Source: National Statistics, Taiwan/WEF	
Year: 2018	



Value of Imports	US\$ 259.3 Billion	Rank 19 th
Value of Exports	US\$ 317.2 Billion	Rank 18 th

Source: WTO



Top 10 Export Commodities

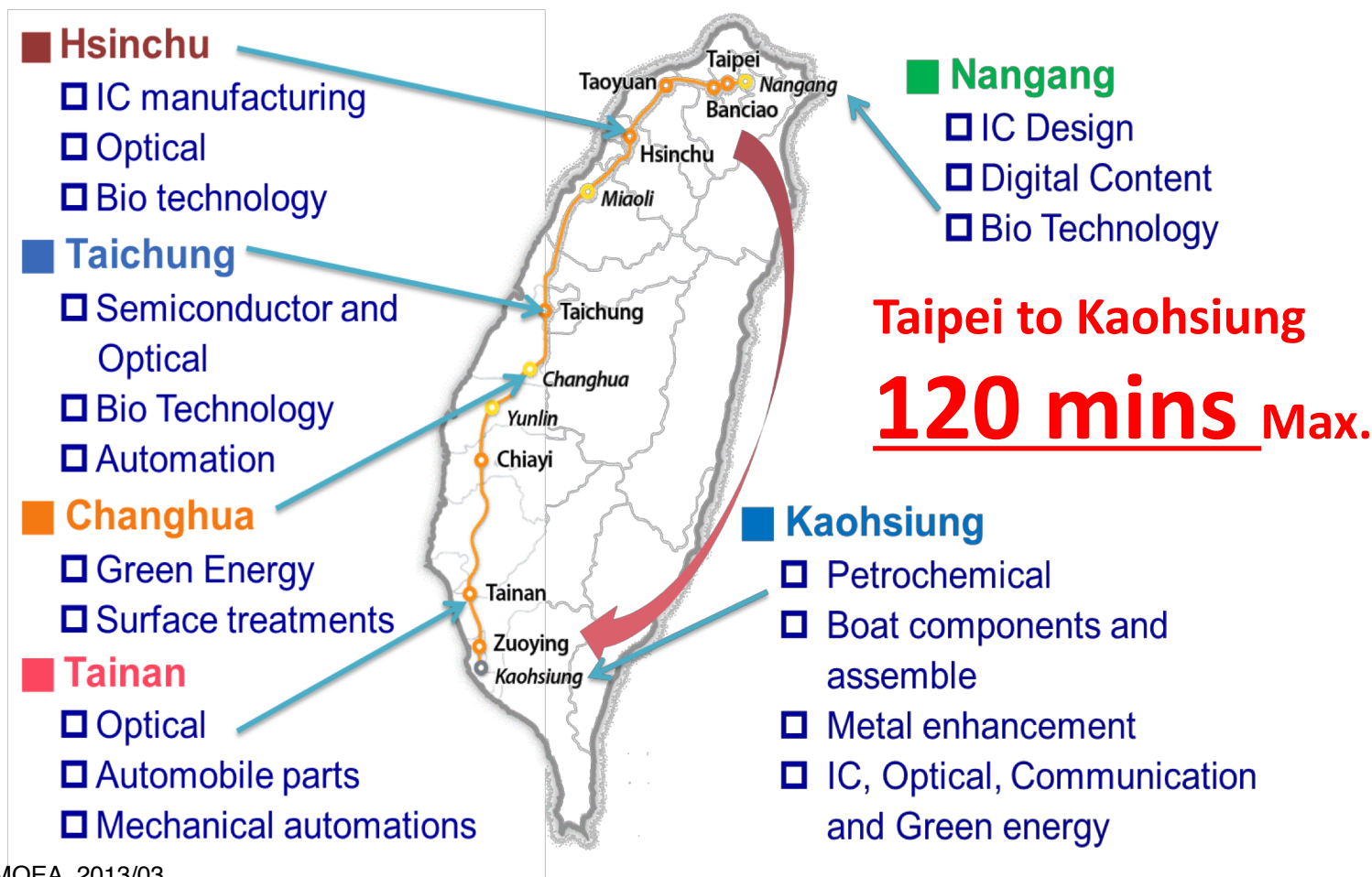
1	Electrical machinery and equipment +	6	Articles of iron or steel
2	Machinery and mechanical appliances +	7	Organic chemicals
3	Plastics +	8	Vehicles other than railway +
4	Optical instruments +	9	Iron and steel
5	Mineral fuels	10	Copper +

+:and parts/articles/accessories thereof

Source : National Statistics, Taiwan



- ✓ Ranked #2 in “State of cluster development” in 2017 and 2018 (WEF’s Global Competitiveness Report)



Taiwan's top products

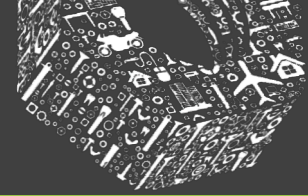


Among the world's **top 3** producers in **32 product categories** (including offshore production)

#1 Worldwide (18 Items)				#2 Worldwide (10 Items)		#3 Worldwide (4 Items)	
Item	Global market share %	Item	Global market share %	Item	Global market share %	Item	Global market share %
Motherboard	89.1	Electro-deposited copper foil	33.22	Server	35.3	LED	17.7
Notebook PC	81.5	High-end bicycles*	33.21	Power wheelchair & power scooter*	35.06	Ball screw	16.1
Golf club head*	81.1	PCB	29.7	TFT LCD panel (<10")	33	MSG*	8.93
Cable CPE	77.11	ABS*	29.36	IC substrate	26.3	OLED panel	2.53
Foundry	73.16	Desktop PC	27.8	TFT LCD panel (>10")	25.69		
WLAN	67.14	Instant noodles*	24	Electronic/digital blood pressure monitor*	22.39		
DSL CPE	65.4	Tea drink*	16.55	Crystalline silicon solar cell*	20.3		
PND	57.8			TPE*	19.5		
IC packaging and testing	55.84			IC design	17.96		
Functional fabrics	50.81			PTA*	15.53		
Mobile device optical lens	50						

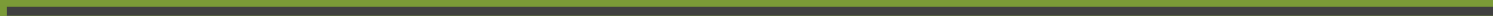
Source: Industrial Technology Information Service (ITIS) Program, sponsored by MOEA (Apr, 2017); TAITRA

Note: * by production volume





02

About TECO



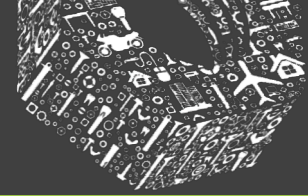


About TECO

-  Established in 1991, Prague
-  Focus on bilateral trade, investment and technology cooperation

Services

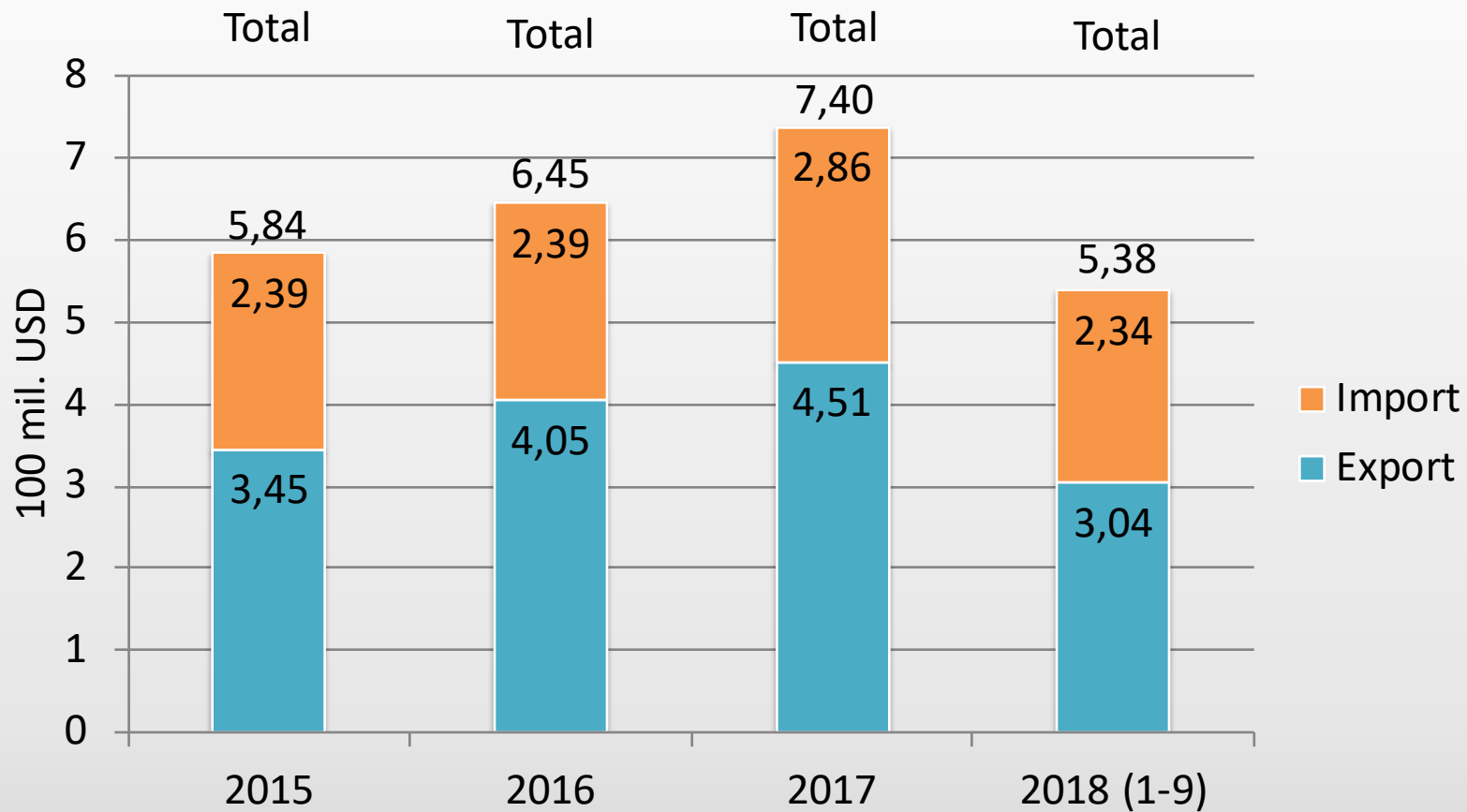
-  Strengthen trade relations between Taiwan and Czech Republic
-  Assist investment and R&D cooperation
-  Connect Czech's firms with Taiwan partners
-  Provide business alliance consultation



03

Czech Republic & Taiwan Trade Relationship

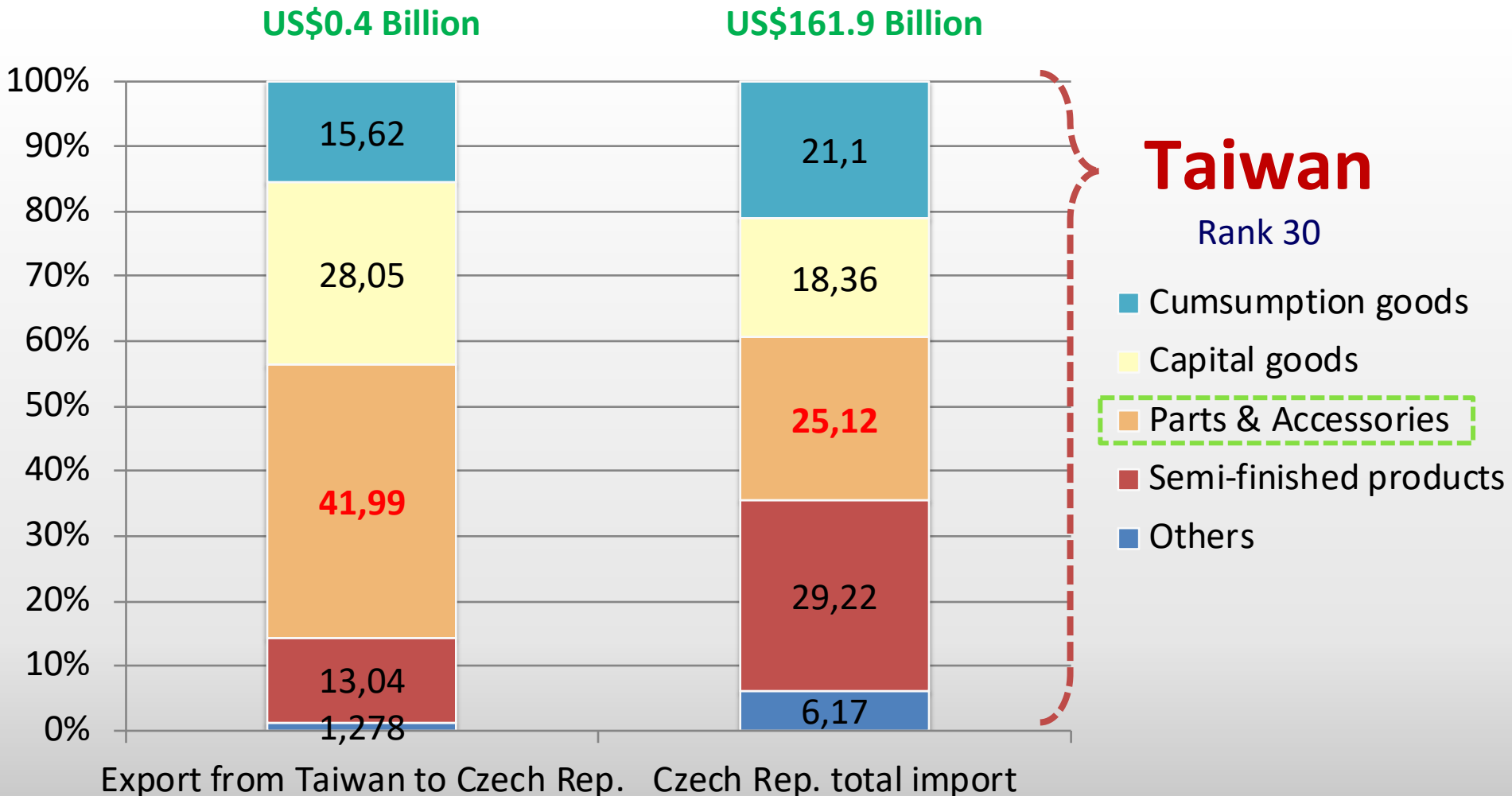
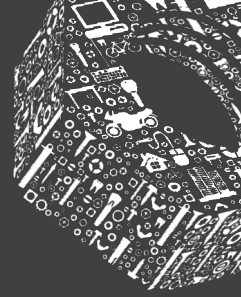
TW-CZ Trade

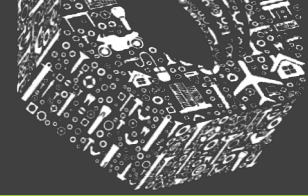


Taiwan major export items: semiconductor devices, auto parts, memory devices, hand tool, etc.

Taiwan major import items: passenger car, optical products, electrical capacitors, machine tool, etc.

2017 Taiwan Export & Czech Rep. Import Structure





04

Czech Republic & Taiwan Investment Relationship



FDI from Taiwan to the Czech Republic (by Czech National Bank)

Mil EUR

Year	Basic capital	Reinvested earnings	Other capital	Total
2014	28.4	-0.3	-64.0	-35.9
2015	0.0	7.6	-35.7	-28.1
2016	-7.7	8.1	188.8	189.2
Total 1993 - 2016	81.1	-37.8	160.0	203.4
2017 Preliminary data	NA	5.9	50.4	57.4

Source: Czech National Bank, 2018



FDI from Taiwan to the Czech Republic

FDI by sector

Sector	Projects	Capex (€ m)	Jobs
Electronic Components	15	462.04	10,085
Business Machines & Equipment	9	378.73	42.09
Communications	7	82.11	510
Consumer Electronics	4	118.15	1,387
Total	35	1,041.02	17,007

Source: fDi Markets, 2018



FDI from Taiwan to the Czech Republic

Top 10 **parent** companies according to capex and jobs created

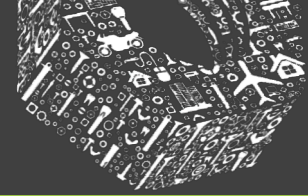
Company	Projects	Capex (€ m)	Jobs
Hon Hai Precision Industry - Foxconn	13	632.05	11,095
BenQ	3	125.93	1,446
Inventec	4	93.17	1,229
Wistron NeWeb Corporation	2	46.76	733
Quanta Computer	1	38.29	400
Taipei MultiPower Electronic	1	30.16	400
ASUSTek	1	20.74	1,000
High Tech Computer (HTC)	3	18.32	184
Hua Jie Taiwan Corp	1	9.07	58
Acer	1	6.40	60

Source: fDi Markets, 2018



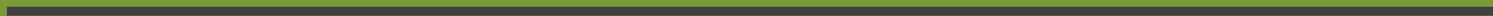
Selected Taiwanese investors in the Czech Republic (past and current)





05

2019 Taiwan's Exhibitions


































2019

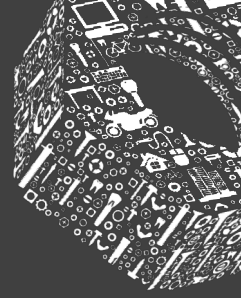
TAIWAN TRADE SHOWS

Where Opportunities Get Activated



 TIMTOS ☆☆☆ Taipei Int'l Machine Tool Show March 4-9	 TILS ★ Taiwan Int'l Lighting Show May 8-10	 PLASCOM TAIWAN ■ Taiwan Int'l Plastics, Rubber & Composites Show August 21-24
 TAIPEI CYCLE ☆☆ Taipei Int'l Cycle Show March 27-30	 COMPUTEX TAIPEI ☆☆☆ May 28 - June 1	 Taiwan Fishery ■ Taiwan Int'l Fisheries & Seafood Show September 26-28
 TaiSPO ☆☆ Taipei Int'l Sporting Goods Show March 28-30	 DATE ● Discover Advanced Trends in E-commerce May 29-31	 Taiwan Innotech Expo ● September 26-28
 SPOMODE ☆☆ Taipei Int'l Sports Textile & Accessory Expo March 28-30	 FOOD TAIPEI ☆☆ Taipei Int'l Food Show June 19-22	 AMPA MYANMAR Myanmar Int'l Auto Parts, Accessories & Motor Show Yangon Convention Center September 26-29
 DiWaS ☆☆ Taiwan Int'l Diving & Water Sports Show March 28-30	 Foodtech & Pharmatech TAIPEI ☆☆ Taipei Int'l Food Processing & Pharm. Machinery Show June 19-22	 POWER EXPO MYANMAR Myanmar Int'l Electrical, Electronics & Electric Power Equipment Fair Yangon Convention Center September 26-29
 Giftionery Taipei ● Taipei Int'l Gift & Stationery Show April 18-21	 TAIPEI PACK ☆☆ Taipei Int'l Packaging Industry Show June 19-22	 TAITRONICS ★ Taipei Int'l Electronics Show October 8-11
 Houseware Taiwan ● Taiwan Houseware & Home Décor Show April 18-21	 Taiwan HORECA ★ Taiwan Int'l Hotel, Restaurant & Catering Show June 19-22	 AloT Taiwan ★ Taiwan Int'l AloT Show October 8-11
 TAIWAN SOUVENIR ● Taiwan Souvenir & Handicraft Show April 18-21	 HALAL TAIWAN ● Taiwan Int'l HALAL Expo June 19-22	 Energy Taiwan ★ October 16-18
 TAIPEI AMPA ☆☆ Taipei Int'l Auto Parts & Accessories Show April 24-27	 MEDICAL TAIWAN ● Taiwan Int'l Medical & Healthcare Expo June 27-30	 Circular Economy Taiwan ★ October 16-18
 AutoTronics Taipei ★ Taipei Int'l Automobile Electronics Show April 24-27	 TCFB Taichung Int'l Tea, Coffee & Bakery Show Taichung Int'l Expo Center July 5-8	 Kaohsiung Food Show ■ October 24-27
 Taiwan ITS ★ Taiwan Int'l Intelligent Transportation Show April 24-27	 TADTE ● Taipei Aerospace & Defense Technology Exhibition August 15-17	 Kaohsiung Horeca ■ Kaohsiung Int'l Hotel, Restaurant, Baking & Catering Show October 24-27
 Taiwan Car Tuning ★ Taiwan Int'l Car Tuning & Car Care Show April 25-28	 DRONE TAIWAN ● Taiwan Int'l Drone Show August 15-17	 Kaohsiung HALAL ■ Kaohsiung Int'l HALAL Expo October 24-27
 MOTORCYCLE TAIWAN ★ Taiwan Int'l Motorcycle Industry Show April 25-28	 Aqua Taiwan Taiwan Int'l Water Show August 21-23	

Welcome to TAITRONICS 2019



Theme

E-mobile Era, Smart Living

Show Dates

October, 2019

Venue

Nangang Exhibition Hall, Taipei

Exhibit profile

Electronic Components, Batteries & Power Supplies, LED Lighting & Applications, Meters & Instruments, Wires & Cables, Smart Living & Consumer Electronics, Safety & Security, and RFID Equipment